

Presentation material for the international teleconference
today on 8 January 2008 at 4.00 p.m. Finnish time.
The dial-in number is **+44-(0)20 7162 0025**.

Ramirent Enters Slovakia

Kari Kallio
President and CEO



Agenda

- Ramirent Group in Brief
- Growth Strategy
- Latest Acquisitions
- Acquisition of OTS
- Slovakia Market Dynamics



Ramirent Group in Brief



- 2006 Sales: 498 MEUR
- Over 3,600 Employees
- Founded in 1955
- Leading company in machinery and equipment rentals for construction and industry in Northern, Central and Eastern Europe
- Extensive offering of construction related equipment, machinery and services
- With more than 300 outlets across 13 countries, Ramirent has the largest cross-border rental footprint in Europe
- Listed on OMX Nordic Exchange Helsinki since 1998
- Market Cap: approx. 1,200 MEUR

Ramirent A General Rental Company With A Broad Customer Base

Lifts and Hoists



Modules



Tower Cranes



Scaffolding



Formworks



Heavy Equipment



Power and Heating

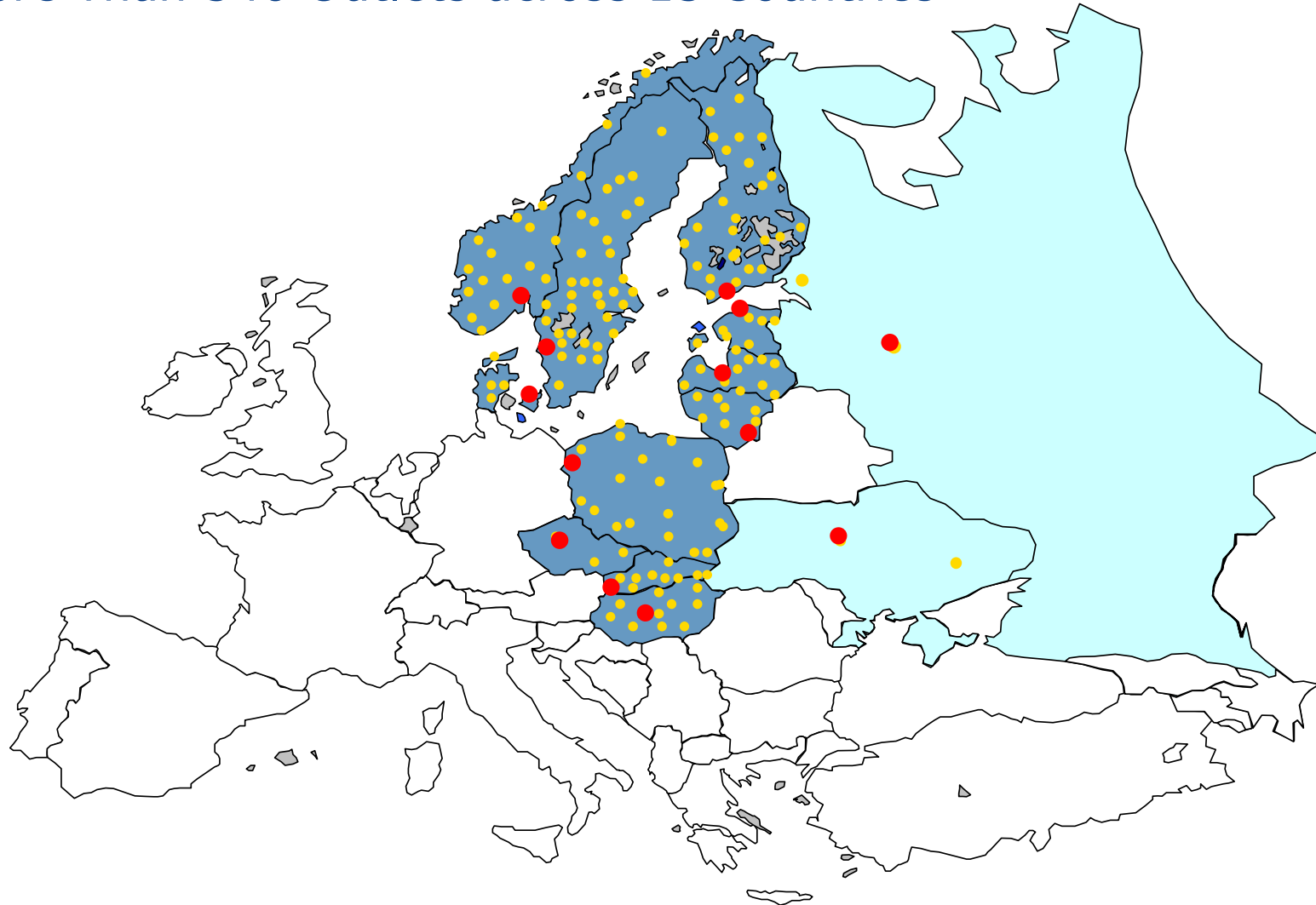


Light Equipment




Largest Cross-Border Rental Footprint in Europe

More Than 340 Outlets across 13 Countries



Ramirent Maintains Leading Market Positions in its Selected Market Areas



Legend: Ramirent markets

Segments	Number of employees 9/2007	Number of outlets after acquisitions	Market position
Finland	655	97	1
Sweden	601	53	2
Norway	634	37	1
Denmark	256	18	1
Europe	1,344	102	1
Group	3,503	307	
Slovakia	135	40	1

Growth Strategy

- Expanding One stop shop rental offering for our customers
- Higher added value in services to meet market demand
- Increased penetration
- New geographical market entries
- Increased equipment usage

Organic Growth

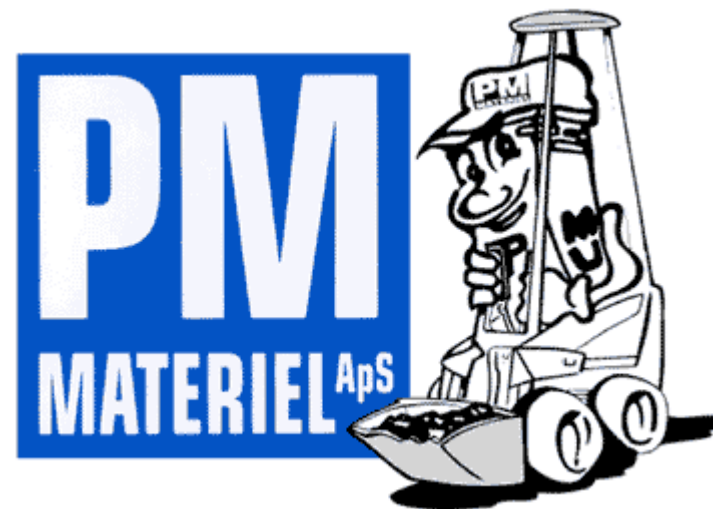
- Consolidation of the rental industry

Growth by Acquisitions



Acquisition Strengthens Presence in Denmark (Announced on 1 November 2007)

- Acquisition of PM Materiel ApS per 1 November 2007 strengthened Ramirent's position locally.
- Main activity area: Machinery, lifts and site units rental for the building and construction industry
- Operates primarily in Kalundborg and the nearby area
- The acquisition is part of Ramirent's strategy to be local and to have a national coverage, and thus to offer our customers an even wider network and assortment.
- Ramirent has now totally 18 outlets in Denmark



Acquisition Strengthens Presence in Sweden (Announced on 19 December 2007)



ett Tidermans bolag i Stockholm

Background:

- Hyresmaskiner i Stockholm (a.k.a. Tidermans) founded in 1993
- Main activity area: Construction machinery rental services
- Annual revenues of around €10 million with 29 employees

Benefits to Ramirent:

- Complements existing network in Sweden with new 4 depots in Stockholm and Uppsala area. Now totalling 53 depots.
- Adds valuable knowledge of the local market
- Brings access to skilled personnel

Bolt-on Acquisition Strengthens Position in Finland (Announced on 4 January 2008)

Background:

- Suomen Rakennuskonevuokraamo Oy founded in 1965
- Main activity area: Construction machinery rental services
- Annual revenues of around €2 million with 10 employees

Benefits to Ramirent Group:

- Complements existing network with two new depots in Helsinki and Espoo area. Now totalling 97 depots.
- In line with strategy of solidifying market positions in selected markets



Ramirent Enters Slovakia (Announced on 8 January 2008)



The Acquisition of Slovakia-based rental company OTS is an important strategic step for Ramirent, offering unique opportunities to pursue profitable growth and develop the rental market further in Slovakia.

Background and Benefits



- Obchodno-technicke sluzby founded 1973 in the socialist era
- Activity areas: Rent and sales of construction machines
- Privatized in September 1991; renamed to OTS in 2004
- Strong market position in Slovakia
- Annual sales expected to exceed €10 million in 2008
- 135 employees at 40 depots (of which half franchised depots)
- Committed management with long experience of the rental business
- Large potential for developing the Slovak rental market through Ramirent's complementary product ranges
- Stronger rental focus to drive profitability improvement
- Operational synergies with neighbouring Ramirent countries

Unique Nationwide Network

- 40 depots, of which half are franchised depots



Slovakia a Fast Growing Economy



Market Dynamics:

- Stable political situation
- Expected to join the Euro 1.1.2009
- Growth considerably above European average
- Considerable foreign investment activities
- Favourable labour conditions
- Growth supported by EU funding

Key facts	2007	2008	2009	2010
GDP	8.8	6.8	5.8	5.0
Inflation	2.4	2.0	2.5	2.4
Population ('000s)	5395	5400	5405	5410
Change % Construction output (2006: 4.1 MEUR)	4.2	2.3	5.0	4.5
Unemployment rate	10.9	10.0	9.6	9.2

Source: Euroconstruct Nov, 07

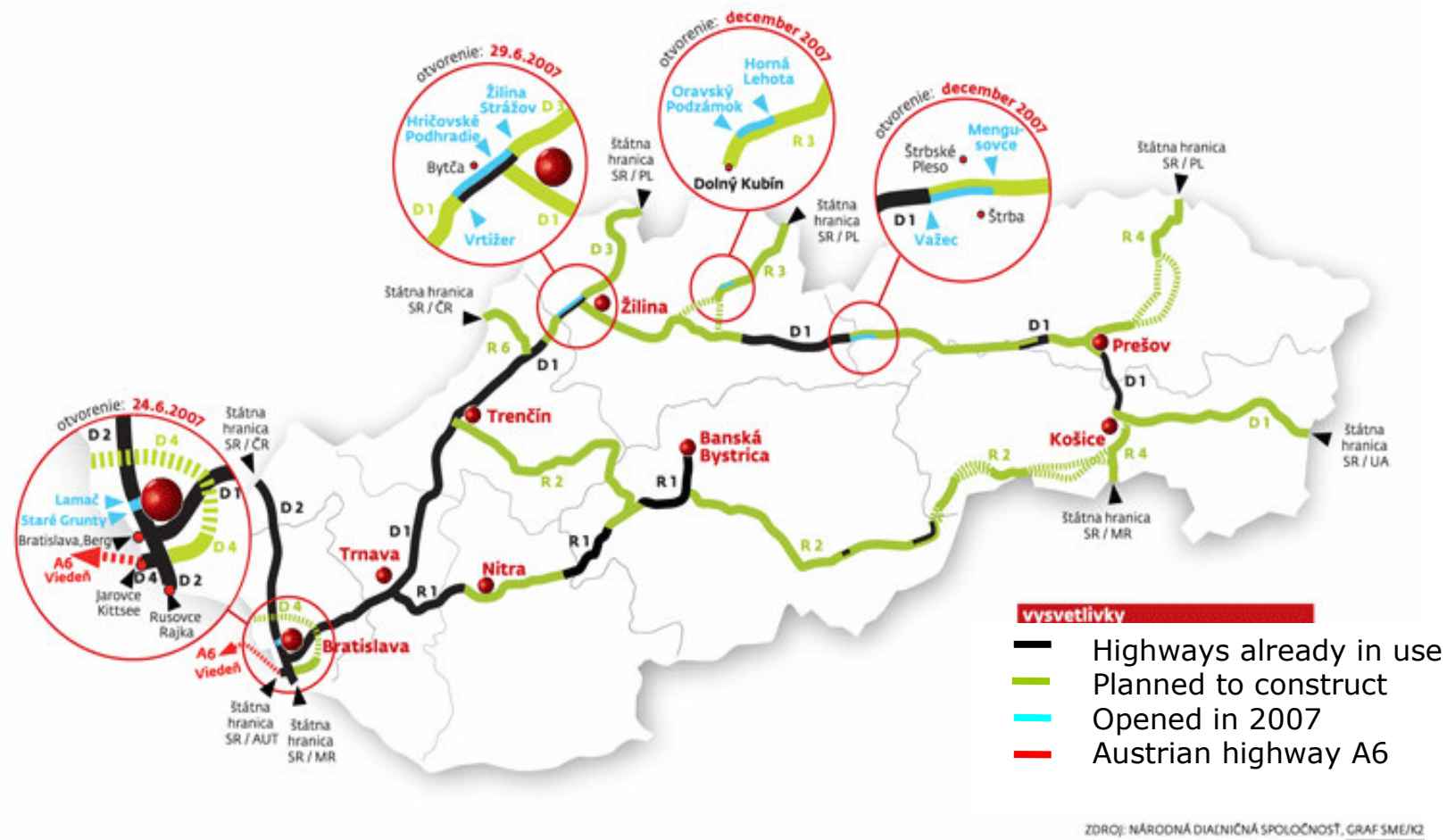
The Slovak Construction Market



- Growing Construction Market
(Growth in 1Q 2007: 21,4%, Growth in 2006: 16,1%)
- Domestic players in construction business are still very strong
- Domestic companies prefer to buy, but willingness to rent is increasing
- International construction companies are present and prefer to rent
- Large portion of civil engineering projects, including transport infrastructure

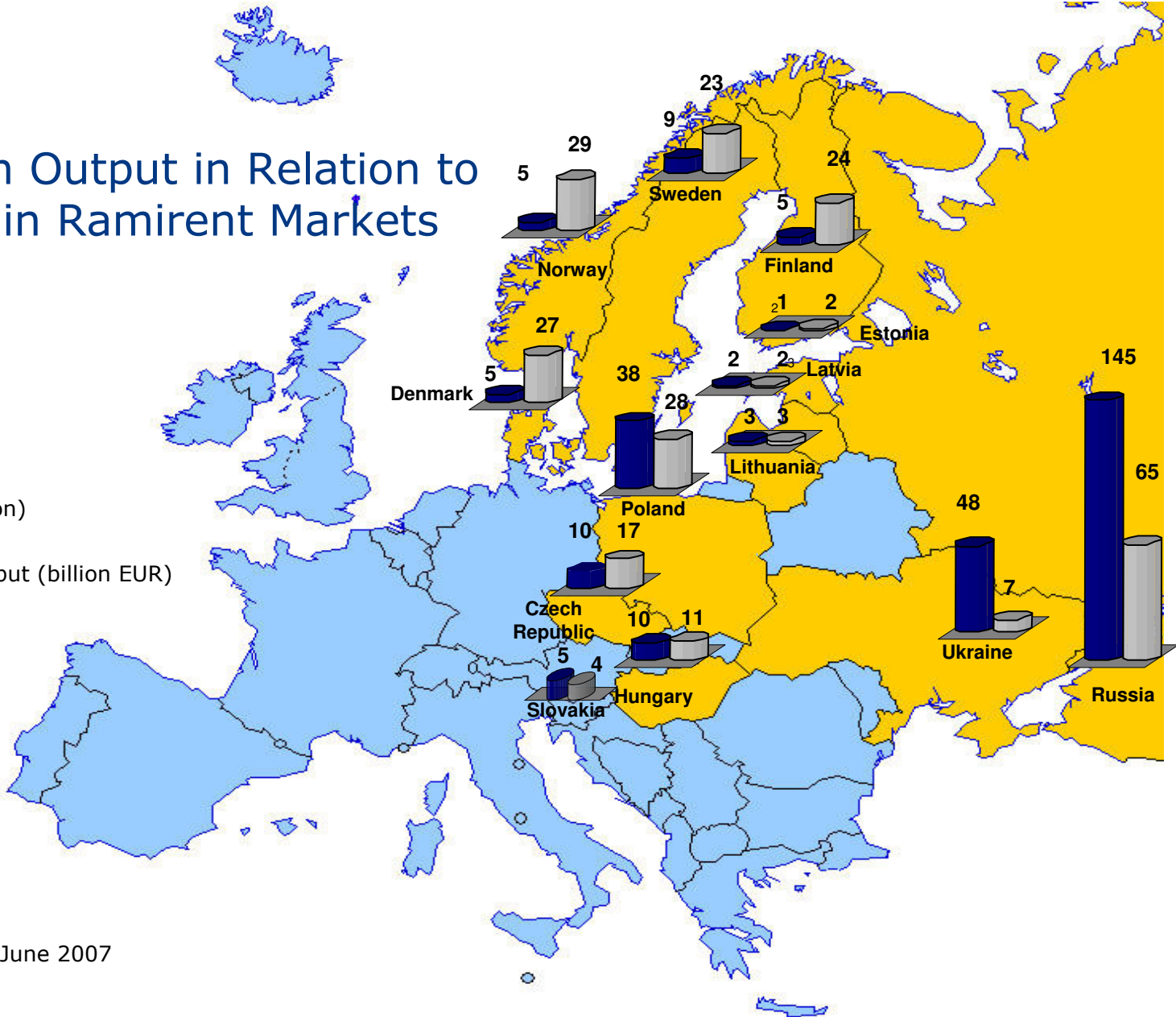
Total Lengths of Slovak highways according to drafted schedule (source: Euroconstruct Nov, 07)		
Year	Start of building	Under construction
2007	57 km	90 km
2008	55 km	121 km
2009	143 km	238 km
2010	77 km	267 km

Large Pipeline of Slovak Transport Infrastructure Projects



Construction Output in Relation to Inhabitants in Ramirent Markets

Inhabitants (million)
 Construction Output (billion EUR)



Source: Euroconstruct June 2007



Further Information

An international teleconference will be arranged today on 8 January 2008 at 4.00 p.m. Finnish time (2.00 p.m. London time). The dial-in number is +44-(0)20 7162 0025. A replay of the teleconference will be available for the next 48 hours at +44-(0)20 7031 4064, code 780113.

An audio recording of Mr Kallio's presentation at the teleconference today on January 2008 will be available on the Internet later on 8 January.

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